



PROOF OF VALUE

Your **OPERATIONAL TECHNOLOGY (OT) NETWORK** is your castle, protecting your business operations. Whilst traditional Security Information and Event Management (SIEM) solutions provide intelligence on castle occupant activities, the Sapien **Vulnerability Management** and **Threat Management** Proof of Value (PoV) offerings provide you with an assessment of your castle's battlement weaknesses and defensive readiness.

SAPIEN PRODUCTS AND SERVICES PROVIDE COMPLETE VISIBILITY OF YOUR ORGANISATION'S CYBER RISK EXPOSURE, ATTACK SURFACE AND ANY SUSPICIOUS ACTIVITY WITHIN YOUR OPERATIONAL TECHNOLOGY NETWORKS.

We enable your business to effectively prepare and defend your infrastructure against cyber incursions and their impact on business continuity, reputation, and financial loss. Our Vulnerability Management System, Threat Management System and managed Security Operations Centre are intelligent, integrated and effective at securing your business operations.

As an Australian sovereign company, we provide trusted products and services to our customers and partners.

Our products & services provide the following solutions to the OT Cyber Security domain:

PREPARE

Vulnerability Management

DEFEND

Threat Management

RESPOND

Security Operations Centre





PREPARE

VULNERABILITY MANAGEMENT SYSTEM

The Vulnerability Management System (VMS) Proof of Value delivers a full software vulnerability assessment of your **OT NETWORK**.

MANY OT SYSTEMS REMAIN UNPATCHED FOR YEARS. TO UNDERSTAND THE TRUE THREATS TO YOUR OT NETWORK, VULNERABILITIES THAT ACCUMULATE OVER TIME ARE AS IMPORTANT AS NEW AND EMERGING VULNERABILITIES.

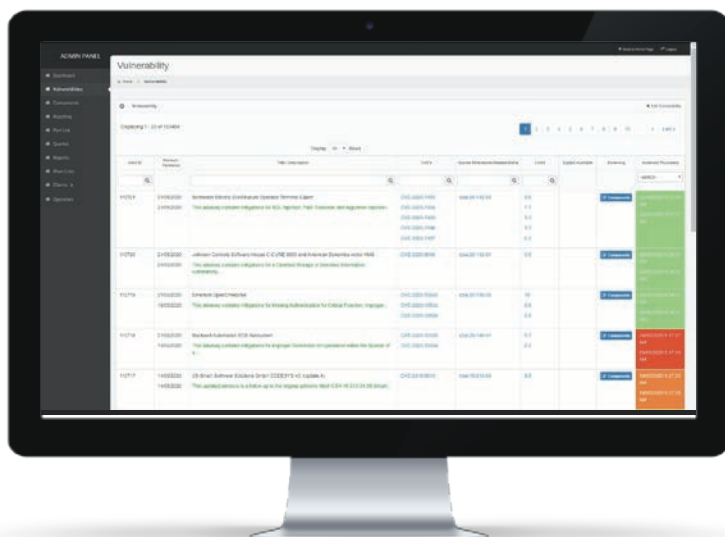
The VMS ingests and analyses the following data sets:

- Servers and workstations – the hardware, operating system and installed programs on each device
- Routers and Switches – the make, model and firmware or operating system version
- PLC's – the make, model, installed options (such as CPU and ethernet cards) and firmware versions

For a PoV, it is not necessary to provide these details for every device in your OT network, however the vulnerability assessment will be as comprehensive as the data set provided to Sapien.

The PoV assessment can be scaled to accommodate available datasets, however it will be as compressive as the information provided.

- A report of all existing vulnerabilities for each device in every system for which data is provided
- A corresponding list of recommended patches or updates where available.



IF YOU ALSO PROVIDE US WITH SYSTEM RISK ASSESSMENT DATA, THE CRITICALITY OF THOSE VULNERABILITIES WILL ALSO BE INCLUDED.



DEFEND

THREAT MANAGEMENT SYSTEM

The Threat Management System (TMS) Proof of Value provides you key insights into the performance of your core security processes and security controls, allowing you to ensure you have appropriate coverage over the primary risks and audit missions of your **OT NETWORK**.

THE TMS PoV IS HOSTED IN THE SAPIEN NETWORK. YOU WILL NOT REQUIRE HARDWARE OR SOFTWARE TO BE INSTALLED INTO YOUR OT NETWORK.

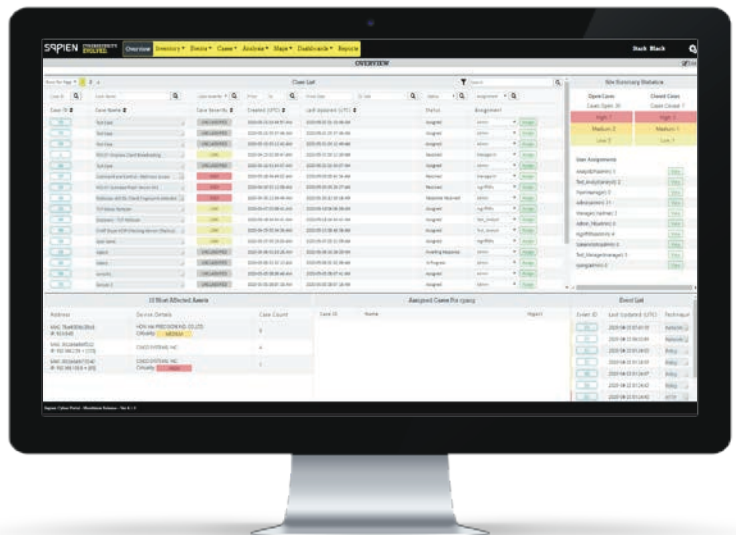
The Sapien TMS PoV allows clients to:

- Gain a valuable hands-on understanding of the Sapien Threat Management System
- Make a thorough assessment of the Sapien TMS
- Assess the capabilities of our Managed Security Operations Centre (SOC)

The TMS PoV is performed via a simple disk ingestion process. Requiring only 2-5 days of data capture or 500GB from your OT network, Sapien will provide a portable hard disc for storing the PCAP data, which is then ingested by the TMS.

The output of the PoV process will provide you with:

- A detailed security posture report outlining the health of your network
- A list of any potential or actual network security vulnerabilities detected
- A list of any potential or actual security threats detected
- Recommendations for improving security posture and mitigating network vulnerabilities and threats



SAPIEN WILL ALSO PROVIDE YOU WITH A DEDICATED ACCOUNT FROM WHICH YOU CAN EXPERIENCE THE TMS SYSTEM IN OUR PoV ENVIRONMENT.

This will allow you to assess the full functionality and rich features of the TMS, all while using your own dataset.